

Network Planning -Broadband
Bharat Sanchar Bhavan
BSNL C. O., N.Delhi-110 001
Ph. 011-23766814, Fax.011- 23734052



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No: 64-86/09-S&M (CFA)

date 10/02/2010

To

DGM (Mktg. & Sales- CFA)
Maharashtra Circle
Mumbai

Subject: Clarification regarding incentives for BSNL employees.

Ref. No. CGMT/MH/ Mktg. & Sales- CFA/BB Corr/09-10/14 dated 09/02/2010

With reference to your above mentioned letter the clarification is given below.

Query: - Whether incentive scheme is applicable for BSNL employees for bringing in postpaid broadband connections per month or without any time limit.

Reply: - Incentive scheme is applicable for BSNL employees for bringing in postpaid broadband connections **per month** in rural areas where USOF subsidy is available. Also incentive scheme is available for plans where USOF subsidy is available (all plans having download speed 512kbps or more). **Incentive scheme is valid up to 31/03/2010 only.**

This issues with the approval of competent authority.

-Sd-
(Manoj Kumar)
DM(S&M)-CFA

Copy to:

1. Dir (CFA)/ GM (NWP-BB) for information please.
2. All CGMs (Territorial Circles/Metro Districts) for information please.